

# Expanding Cardiovascular Imaging Access & Services in Tallahassee, Florida



**Facility Type:** Cardiovascular Imaging & Adult Echocardiography **Geography:** Urban

## The Challenge

**Limited Staffing:** With only one in-house sonographer, the clinic could only accommodate 8-10 patients per day, leading to frequent appointment cancellations.

**Severe Patient Backlog:** A five-month patient wait time created barriers to timely diagnoses and placed added pressure on referring providers.

**Lack of Vascular Services:** Patients needing vascular exams had to be referred externally, resulting in missed opportunities for scanning new and existing patients.

**Operational Gaps:** Without formalized workflows or scheduling practices, daily patient volumes and clinical efficiency remained low.

## The BB Imaging Solution

**Expert Staffing:** Placed two full-time sonographers and one float sonographer, each with over eight years of cardiovascular experience.

**Rapid Implementation:** Conducted a full, hands-on assessment and collaborated with clinic leadership to open a second exam room, optimize exam times, and standardize scheduling—all within weeks of contract signing.

**Expanded Scan Capabilities:** Equipped the clinic with sonographers and equipment necessary for launching vascular services.

**Workflow Alignment:** Established streamlined clinical protocols and clearer communication pathways across departments.

## Results

**Reliable Coverage:** With more full-time sonographers and float support, the clinic has minimized appointment cancellations and avoided care disruptions.

**Increased Volume & Access:** Optimized workflows and additional exam room availability more than doubled daily patient capacity.

**Cleared Backlog:** The clinic's five-month patient backlog is fully cleared, allowing for more consistent and timely appointments.

**New Service Offering:** On-site vascular imaging is launching at this location for the first time, improving continuity of care.

**High Clinic Satisfaction:** Leadership and staff are noting improvements to the clinic's ability to provide high-quality care and create positive patient experiences.

~2

weeks from contract signing to deployment



8+

years of experience per sonographer placement



100%

clearance of five-month appointment backlog



2x

daily patient capacity reached



The level of professionalism and quality of work is impeccable! BBI is an amazing and skilled team to partner with.

-TAMARA TATUM,  
DIRECTOR OF  
PHYSICIAN SERVICES

